



15732 Highland Valley Rd
Escondido, CA 92025
(760) 469-9463
frank@cordianowinery.com

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Supervisor Jim Desmond
San Diego County Supervisors' Office
1600 Pacific Hwy
San Diego, CA 92101

Dear Mr. Desmond,

We are ready to 'Take the Pledge!' and are so thankful to you for organizing this detailed, data-driven effort for our County amid the confusion and panic we see in so many other parts of the country.

Since mid-March, we've been closely monitoring and adhering to both state and local guidelines for Phase 1, restricting our business to pickup-only. However, I believe we are a good candidate to begin trials of limited, on-site, outdoor patio-only dining.

We're committed to setting a positive, early example of how to plan and execute the responsible re-opening of our business to the local community and would welcome the opportunity to lead this effort in our area, an unincorporated segment of Highland Valley in North County San Diego.

The checklist put forth in the Pledge was very comprehensive and would serve as the ideal framework for our policies and protocols. Each and every item on the list was checked on our website submission, so we are definitely willing to adhere to the protocols and work together with compliance officers regularly to ensure we not only maintain the current protocols, but implement new ones as they become necessary and mandatory.

I will serve as our on-site compliance manager throughout this effort. I will make sure all staff is properly trained on the new protocols, that all required signage, sanitation, distancing, elevated health standards, all of it, is kept at or above the standards set forth in the Pledge.

The following page lists the unique methods, protocols and policies we plan to implement based on our specific type of business, location, and physical space IN ADDITION TO all checklist items explicitly set forth in the Pledge:

- Our winery/restaurant has two outdoor dining patios with approximately 3000 sq. ft. of space that could serve as the trial area to re-open on-site dining. During Phase 2, we would utilize these outdoor spaces by placing tables at least 10-12 feet apart from each other, with no more than 6 guests at each table.
- The fully open-air patios typically hold a max capacity of 200 guests, so restricting our capacity to 25%, or 50 guests, would allow us to easily maintain the required distancing protocol in an outdoor setting with almost twice the recommended distance between tables of guests
- We will discontinue all bar services involving unnecessary interaction, i.e. NO WINE TASTINGS
- We will require reservations for seating on the outdoor patios and give guests a 90-minute limit for their visit and use of a reserved table
- Guests would be required to have a reserved table and remain there for food or beverage consumption for the duration of their visit
- Ordering would be done only from the customer's device via our existing mobile app, providing an additional level of safety: contact-less ordering and payment
- Food and beverage will be delivered to guests at reserved tables via our carry-out protocol:
 - All orders will be served by staff wearing protective masks and gloves
 - All items to be used by customers during the visit will be disposable products, including plates, utensils, napkins and drinking glasses.

This provides additional levels of safety: minimal interaction with staff, contact-less order fulfillment and contact-less handling of customer-used waste materials
- Between uses, our Designated Disinfectant (DD) will sanitize each table, chair and surface area nearby. The DD is also responsible for hourly sanitization of restrooms and public-accessible surfaces throughout the location
- Multiple receptacles have been placed throughout the outdoor areas to encourage people to keep waste products safely disposed of themselves. Minimizes need for periodic staff visits
- Signage will be posted throughout the site reminding staff and customers of our commitment to the Pledge and the new protocols.
- Copies of the final plan (the Pledge Checklist along with the above bullet points) will be distributed to all staff members and will be posted throughout the business.

We are thrilled at the prospect of helping San Diego County take the first steps in re-opening local businesses with the rollout of Phase 2. I offer my pledge to implement, monitor and manage the compliance of this program if given the opportunity. Only strict adherence will be tolerated and I will work with your organization to develop positive results in hopes of helping us all get back to work. Thank you for your consideration.

Best regards,

Francesco Cordiano
Gerardo and Rosa Cordiano
Cordiano Winery